

A CAREER IN REAL ESTATE

with



Professionals

fourways real estate ltd
licensed real estate agents

If you are considering a career in real estate, we would like to give you all the facts before you make a decision. A change in career is an important decision and we feel it should be treated as such.

To determine if our agency would suit you we would appreciate knowing a few important points about you and your expectations of a career in real estate.

Answering these questions or commenting on each point should be done at your discretion. If you wish to include extra information please do so.

Thank you.

NAME: _____

ADDRESS: _____

TELEPHONE: (H) _____

(W) _____



Professionals

1. How did you hear about the Professionals Team?

2. Have you had any Real Estate Sales experience? If so, please give details.

3. Have you had any dealings with Real Estate agents?

4. Why does a Real Estate Career attract you?

5. What are you expecting from a career in Real Estate?

6. Does your partner support your desire to enter Real Estate?

7. Real Estate requires you to work weekends and Public Holidays. Does this unduly affect you?

8. With whom are you currently working?

9. How long have you been there?

10. What is the longest time you have been with the company?

11. What is your present income?

12. Do you have an amount of income you would like to earn annually?



13. What is the greatest career achievement of your life?

14. Do you have any educational qualifications?

15. Do you have any criminal convictions recorded against you that would inhibit you gaining a Real Estate Licence?

16. In a few words, describe yourself.

17. What is the greatest personal achievement of your life?

18. Are you a person that enjoys being part of a team or do you prefer to work independently?

19. At what times of day would you be most effective? (ie. Are you a morning, afternoon or night person)

20. What is your experience in the purchase of Real Estate?



21. What books have you read in the past year?

22. What hobbies do you have?

23. Have you travelled extensively?

24. What type of car do you have?

25. What do you enjoy about your life?

26. How do you think the Real Estate industry could be improved?

27. Are there any other matters you wish to put forward that you think will be helpful with your application?

28. You will need your own car and a current drivers licence. Please attach a photocopy of your current drivers licence.

Your age, sex, marital situation or ethnic background are not matters which we take into account in determining your suitability for this position.



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www.timaruhomes.co.nz

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